

# An attempt to provide the elements when measuring livestock efficiency

## The Agenda, Focus Area 1 meeting

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# Contents

1. Definitions

2. Indicators

3. Identifying gaps

# Why does it need intervention?

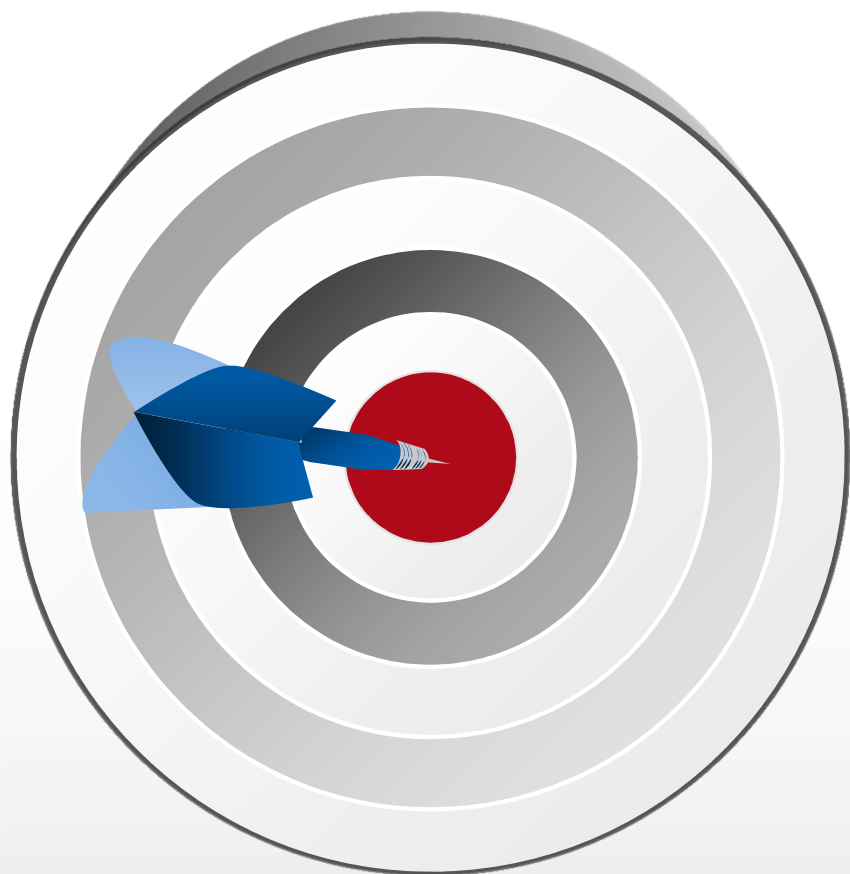
Can't the market signals provide incentives for

- more efficiency
- sustainable grassland use?
- less environmental burden?

Apparently not >>> market failure?

- Public goods (environment) and pricing missing or too low
- Lack of information / know-how on technology / systems
- Asymmetric price information

# Definitions



**Intensity** – measures the relation between two production factors

- N-fertiliser per ha
- Hectares per cow, stocking rate

**Productivity** – measures output related to input

- Labour productivity: kg beef produced per hour labour input

**Effectiveness**

- Ability to reach an objective to the highest degree

**Economic efficiency**

- To reach a given output with minimum cost
- To maximise output at a given cost

# Is the feedlot a low intensity system?

Indicator	Unit	BR 140	DE 280	US 75,000
Land intensity	Hectares per head	High	Medium	Low
Labour intensity	Hours per head	Medium	Medium	Low
Capital intensity	USD per head	Medium	High	Low
Land productivity	kg beef per ha	130	2.765	nr
Labour productivity	kg beef per hour	11	35	247
Capital productivity	kg beef per 1,000 USD	165	185	6.064

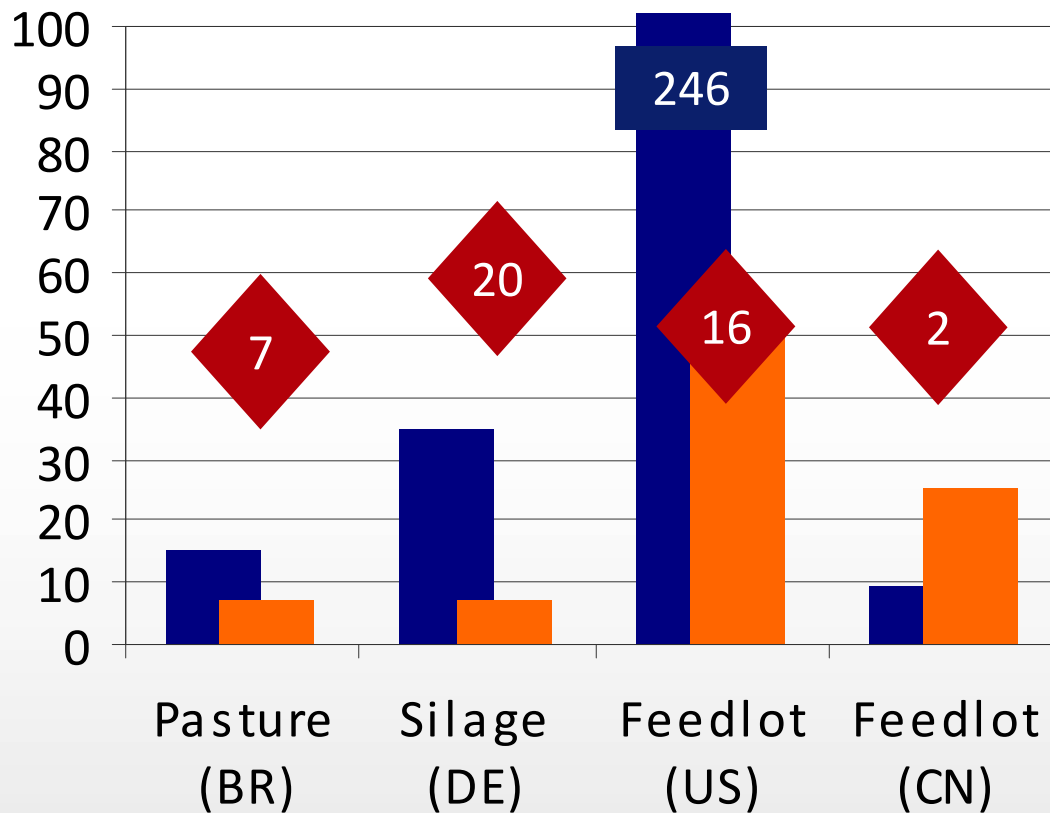
**Conclusion: the focus should be on productivity**

# Labour productivity in beef finishing farms

## Physical / economic labour productivity

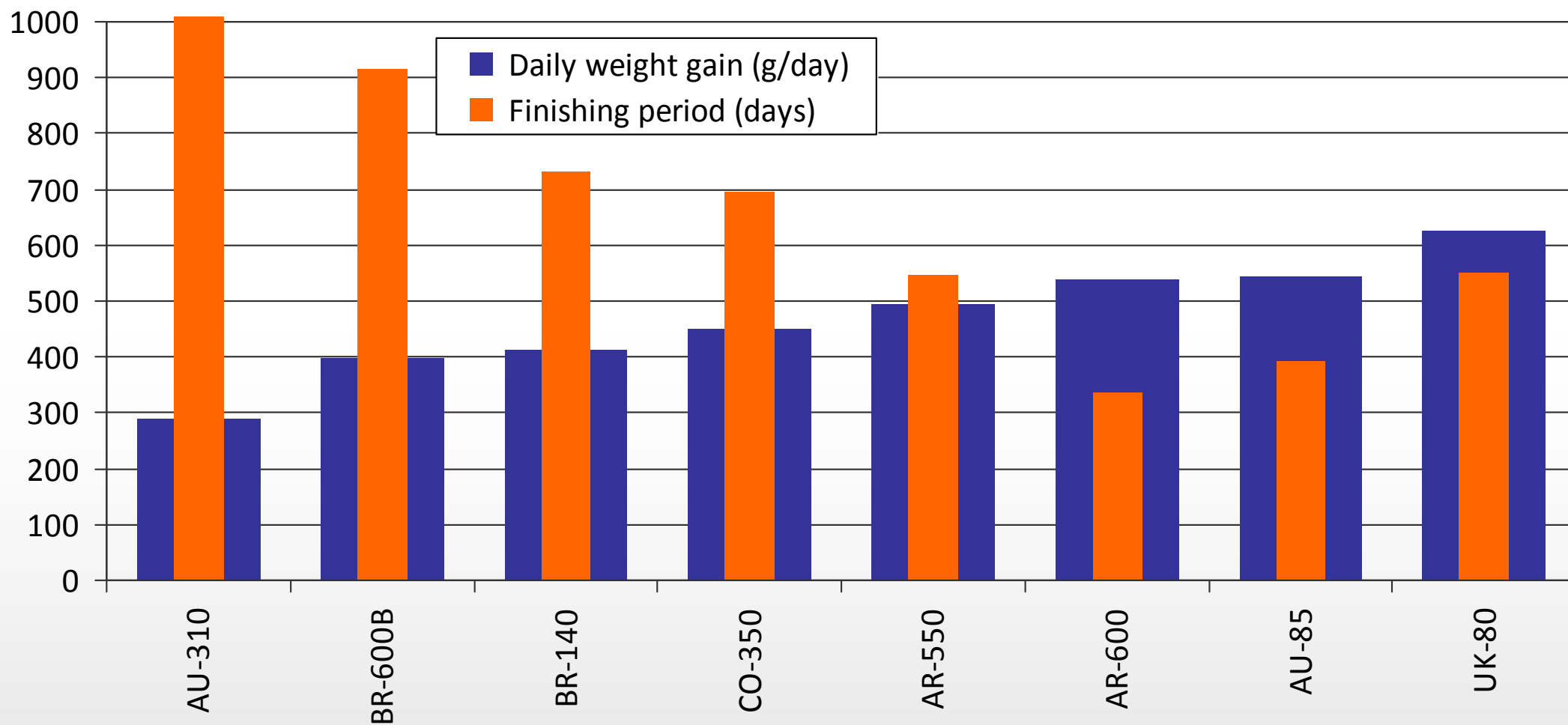
kg CW per hour<sup>1)</sup>

USD returns per USD labour cost<sup>2)</sup>



- **Physical labour productivity:**  
Carcass weight (CW) sold  
Total hours worked
- **Economic labour productivity:**  
USD returns per kg CW  
USD labour costs per kg CW
- ◆ **Regional wage level**

# Increasing performance in the pasture system



# Measuring efficiency – possible indicators

Production systems  
Livestock performance  
Forage production  
Animal feeding  
Animal health  
Animal welfare  
Economic results  
Environment  
**... more levels ...**

... also taking into account ideas from institutions who cannot participate in this workshop (PBL/Wageningen, TAFS-Forum)  
... and output from previous FA1 workshops



# Measuring efficiency – possible indicators

## Production systems

Livestock performance

Forage production

Animal feeding

Animal health

Animal welfare

Economic results

Environment



## FAO

Grazing, mixed, industrial

## *agri benchmark*

Pasture, Silage, Feedlot,  
Cut & Carry

## Others

**>>> Homogeneous and  
unequivocal classification  
required**

# Measuring efficiency – possible indicators

Production systems

**Livestock performance**

Forage production

Animal feeding

Animal health

Animal welfare

Economic results

Environment



## Reproductive animals

- Inter-'birth' intervals (calving interval)
- 'Birth' percentage, mortality, weaning percentage
- Weaning weights
- Livestock and breeding prices

## Fattening / finishing animals

- Daily weight gains
- Final weights
- Carcass yields / dressing percentage
- Meat prices

# Measuring efficiency – possible indicators

Production systems

Livestock performance

**Forage production**

Animal feeding

Animal health

Animal welfare

Economic results

Environment



## Land use and yields

- Land tenure
- Crop rotation
- Number of harvests, double use
- Per ha yields
- Feed contents: dry matter, protein, energy, fibre etc.

## Inputs and prices / costs

- Seeds, fertiliser, plant protection, fuel, depreciation machinery, contractor work, own labour, irrigation, other
- Crop and forage prices

# Measuring efficiency – possible indicators

Production systems

Livestock performance

Forage production

**Animal feeding**

Animal health

Animal welfare

Economic results

Environment



## Feed types and quantities

- Type of homegrown feed including byproducts and stubble
- Type of purchased feed
- Feed rations by animal category and feeding period (winter/summer, pre-finishing, finishing)

## Feed productivity, prices, costs

- Digestibility
- Feed conversion (kg feed per kg gain or kg product)
- Feed prices and costs including valuating byproducts, stubble

# Measuring efficiency – possible indicators

Production systems

Livestock performance

Forage production

Animal feeding

**Animal health**

Animal welfare

Economic results

Environment



**Endemic diseases within a region**

- Prevalence percentage
- Number of outbreaks
- % reduction of outbreaks
- Diseases free areas
- % of vaccination coverage

**Herd performance**

- Mortality rate by categories (age)

**Diseases affecting specifically fertility**

- Abortion rate

# Measuring efficiency – possible indicators

Production systems

Livestock performance

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Animal health

**Animal welfare**

Economic results

Environment



## Action-oriented indicators

- Type of housing
- Space available for animals
- Straw bedding
- Toys to play with

## Result-oriented indicators

- Animal aspect / look
- Bruises / damages
- Lameness
- Carcass damages
- Animal behaviour
- Body temperature

# Measuring efficiency – possible indicators

Production systems

Livestock performance

Forage production

Animal feeding

Animal health

Animal welfare

**Economic results**

Environment



## Revenues / returns

- Whole farm / enterprise market and subsidy returns
- Off-farm income

## Costs

- Labour, land, capital costs (factor costs)
- Non-factor costs

## Profitability

- Short-, mid, long-term profitability
- Whole farm vs. enterprise

# Measuring efficiency – possible indicators

Production systems

Livestock performance

Forage production

Animal feeding

Animal health

Animal welfare

Economic results

**Environment**

## **Nutrients**

- Stocking rate
- Manure system
- N and other nutrients (balance)

## **Emissions**

- Enteric fermentation
- Manure storage and handling
- Feed production (incl. purchase)
- Carbon sequestration

## **Energy use**

- Fuel consumption
- Heating and cooling



# Measuring efficiency – possible indicators

## Basic

Production systems

Livestock performance

Forage production

Animal feeding

Economic results

Environment

... others?

## Complementary, but necessary

Animal health

Animal welfare

...others?

# Next steps

Agree on the levels presented

Add further levels

Prioritise levels for FA1 work

# Thank you for your interest in *agri benchmark*



*agri benchmark*  
**- passionate about facts**

**Dr. Claus Deblitz**

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# Identifying gaps – first examples

Cow-calf and grazing

Finishing South America grassland fertility rates

Sheep overgrazing / desertification

# Identifying gaps – cow-calf & grazing

State of the art technology

**vs.**

What is really done at farm level

Cash Crops

**Poultry**

Cow-calf

**Pork**

Grazing systems

**Feedlots**



**Management skills key to improving productivity**

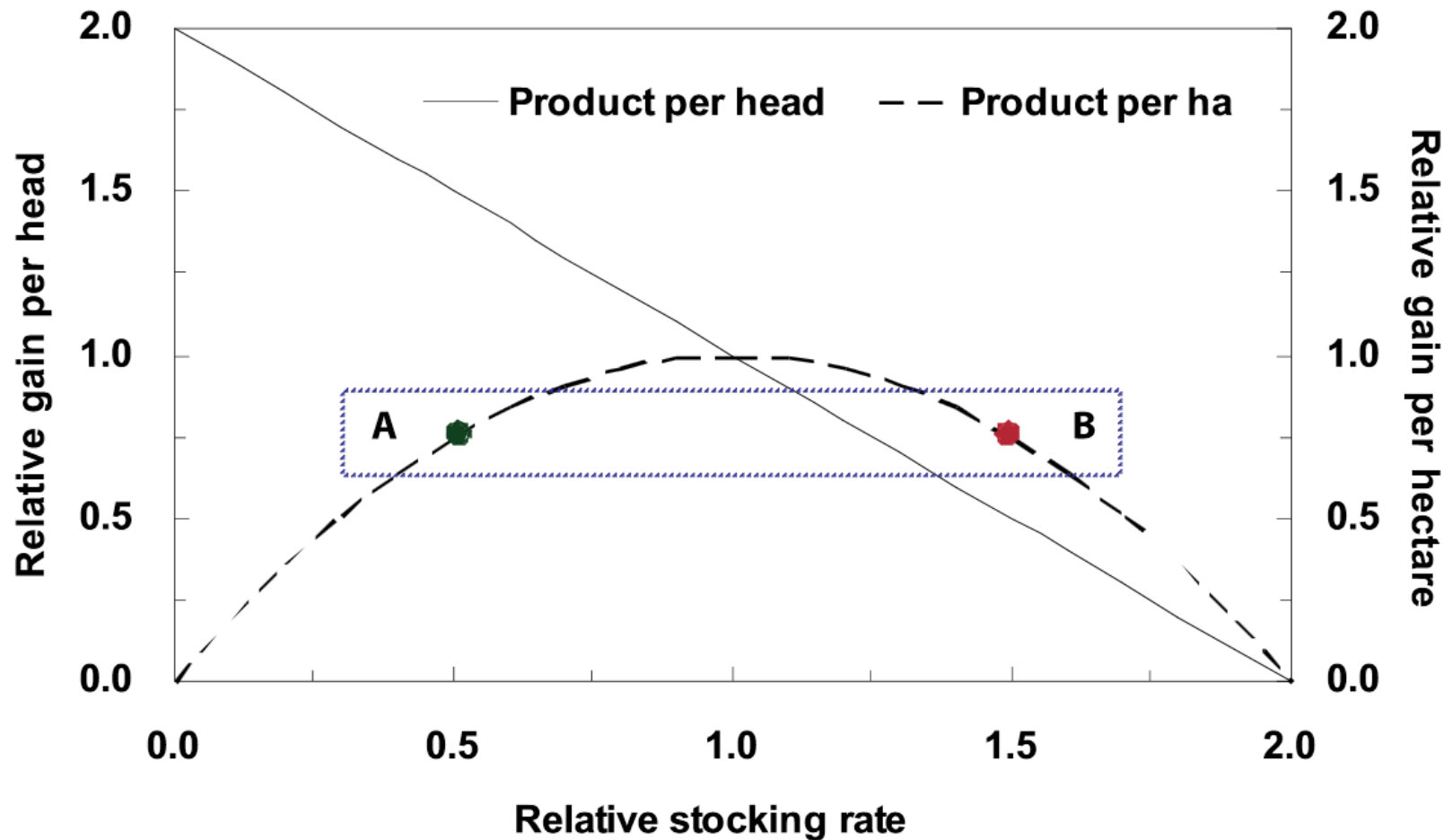
# Identifying gaps – cow-calf & grazing

Management is the key to unlocking the potential

- Extension programs are disappearing around the globe (US, CA, BR, AR) or do not exist...
- Where will the money come from? (RU, SA, KZ)
- Institutions, Machinery sales connected to training,

Countries with the most potential of future intensification (RU, SA, BR, AR)

# Basic relationships between animal production per head and per hectare for grazing livestock



Source: Kemp et al. (2008)